

Successful Telephone Selling In The '90s

By Martin D. Shafiroff

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Martin D. Shafiroff is a Managing Director of the investment banking firm Shearson Lehman Hutton Inc. and is considered one of the world's leading investment brokers

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Martin D. Shafiroff is the author of Successful Telephone Selling in the '90s (4.25 avg rating, 4 ratings, 0 reviews, published 1990), Successful Telepho

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